



**TO:** Mayor Tom Ross  
Members of the City Council

**FROM:** Dan Jonasson, Director of Public Works

**DATE:** February 14, 2023

**SUBJECT: CONTRACT FOR SNOW REMOVAL ON PRIORITY SIDEWALKS AND BIKEPATHS P#4755**

**I. RECOMMENDED ACTION**

- A. Recommend Council enter into a contract for snow removal on priority sidewalk and bikepath areas with Birdy’s Hydromulching
- B. Authorize the Mayor to sign the contract
- C. Approve the budget amendment for funding of snow removal service.

**II. DEPARTMENT CONTACT PERSONS**

Dan Jonasson, Director of Public Works	857-4140
Jason Sorenson, Assistant Director of Public Works	857-4140

**III. DESCRIPTION**

- A. Background

There was a desire from Council, and several citizens, to have snow removal done on certain sidewalks and bikepaths in an expeditious time after a snow event, rather than waiting until street dept. staff are available to start on them after a snow storm. A priority of locations was determined and quotes were asked for removal in these areas.
- B. Proposed Project

Public Works prepared a request for quotes for snow removal on select priority areas of sidewalks and bike paths. These areas consisted of the following areas;

  - 1. Broadway overpass
  - 2. Third Street NE Bridge
  - 3. 6<sup>th</sup> Street Underpass
  - 4. 4<sup>th</sup> Ave NW Bridges near Oak Park
  - 5. Ramstad.
  - 6. 16<sup>th</sup> Street near Burdick Expressway
  - 7. The Broadway Pump Station
  - 8. New city hall
  - 9. Parking garages
  - 10. Burdick Expressway Bridge

We solicited quotes for various storm events for a total removal cost of the above areas, based on a 1-4” snowfall, 4.1-8” snowfall, 8.1-12” snowfall and a 12+” snowfall event, in addition prices were solicited for treatment of ice for these routes. The low bid was awarded based on the lowest price for

a 6" snowfall, as that is a typical snowfall event. There were three (3) quotes received and they are summarized as follows:

Golden Touch Specialties	snow removal for 4.1-8" event	\$8,000 (bid contains exceptions)
Birdys Hydromulching	snow removal for 4.1-8" event	\$15,000
Keller Paving & Lanscaping	snow removal for 4.1-8" event	\$74,700

Golden Touch Specialties had exceptions in their bid that they would not be able to start for 48-72 hours after a snow event and we required they be cleared in 48 hours. They also didn't provide a price for ice treatment, rather just said included but didn't say included in what. The quoted cost for the snow removal for a 1-4" event was \$5.00, which we assume must be a misprint or error.

We would recommend that Birdys hydromulching be awarded the contract as the lowest bidder.

Our Estimate for removal cost for the remainder of this year (Spring of 2023) are based on the cost for removal of snow on the designated routes for two (2) 4.1-8" snow events plus an 8-12" event. The total cost for these event, based on quotes would be \$51,000. Staff recommends conducting the RFP process again in late summer/early Fall of 2023 for the next winter season to help potentially garner more competitive bids for the next season and to have the contract in place for the entire snow fall season.

- C. Consultant Selection  
N/A

**IV. IMPACT:**

- A. Strategic Impact:  
Priority locations would have snow removed within 48 hours of a snow event.
- B. Service/Delivery Impact:  
Pedestrian paths would be cleared quickly in priority areas
- C. Fiscal Impact:  
\$51,000 dollars are estimated for the remainder of 2023. Funding would come from general fund reserves. If funds are not utilized, they would go back to general fund reserves.

**V. ALTERNATIVES**

Council could choose to not award bids and snow would be cleared by city forces in accordance with the approved snow plan.

**VI. TIME CONSTRAINTS**

Award in a timely manner will allow time for contracts to be signed and the contractor hired before another major snow event.

**VII. LIST OF ATTACHMENTS**

- A. Request for quotes for snow removal p4755
- B. Bid tab for Birdys quotes
- C. Bid tab for Golden Touch quotes
- D. Bid tab for Keller quotes
- E. Bid tab summary